



Accolades for Achim Neumann

as stated on www.neumannassociates.com

"Uniquely among the business brokers I've met over the decades, Achim comes from an investment banking background, and it shows in how he approaches the sale of businesses. They are head-and-shoulders above anyone else, and I would recommend no other."

Joe Worth, Partner
Certified Business Transition Expert™,
B2B CFO®

"We wanted a career change and Mr. Neumann presented different options to us. He explained everything to us in great detail. Best of all, the sale was held completely confidential and none of our employees knew about it, or left later on...."

David Long
Seller, HVAC & Plumbing Company

"We are dealing with a lot of M&A advisers ... this firm always follows up and is very diligent in its preparation and introduction. [The seller] picked the right advisors."

Bruce Hartman
Investor & former CFO Footlocker

"[Y]our confidential memorandum materials were professional, well put together, and very helpful in assessing the business opportunity; much better than what I have seen from other brokers. I have been in business for over 35 years, managed several different companies, and certainly appreciate concise information."

Kenneth W.
Investor, Franchise Retail Facility

"[N]ow, I know what a business broker is needed for ... without Mr. Neumann I would have never closed the deal..."

Jim Aridas
Purchaser, Contracting Business

"Achim and his team did an excellent job giving my Rutgers MBA students insight into mid-market M&A, especially from the sell side. Their client focus, thoughtful ethics, and good humor came through clearly in a highly interactive session."

Dr. Doug Miller
Associate Professor, Management &
Global Business, Rutgers Business School

