



JOE VASCO
Managing Director



A NEUMANN & ASSOCIATES, LLC
Postal Box 500
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Atlantic Highlands
New Jersey
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FOCUS

- Valuations – an independent 3rd party “fair-market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

EDUCATION and EXPERIENCE

- MBA, Management, Shippensburg University
- BS, Business Administration, Accounting, Clarion University
- A 30-year career with TE Connectivity / AMP Incorporated in various sales, manufacturing, operations, service and financial leadership positions
- President and owner of Scoler LLC, a multi-location health and fitness company

WHAT OUR CLIENTS CAN EXPECT

- Professional Approach – over 3 decades’ experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – pre-qualification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

PROFESSIONAL MEMBERSHIPS and LICENSES

- PA Real Estate Licensee
- Insurance Licensee

ACTIVITIES

- Member of multiple PA Chambers of Commerce
- Enjoys running, fitness and travel